WICKLANDER-ZULAWSKI Criminal Interview and Interrogation

Hosted by: Massachusetts State Police Training Academy

340 W. Brookfield Rd - New Braintree, MA 01531

October 26-28, 2010

8:00 AM - 4:00 PM



Since 1982, Wicklander-Zulawski & Associates, Inc (WZ) has conducted specialized training programs for over 100,000 law enforcement professionals throughout North America. This class ties the interpretation of verbal and physical behavior into a structured approach of interview and interrogation.

The WZ Seminar on Criminal Interview & Interrogation is unique in that it provides training in multiple techniques of interview and interrogation, including the WZ Non-Confrontational Method, Behavioral Analysis Interviews and the Reid Method*. The WZ Non-Confrontational Method is a structured, conversational approach that often results in an admission (or multiple admissions) without the suspect ever making a denial or protesting their innocence. Moreover, the resulting legally-acceptable confession often includes information not revealed during the investigation.

In this seminar you will learn techniques to be more efficient and effective in:

- Eliciting relevant information and actionable intelligence
- Substantiating and closing more successful investigations
- Using most appropriate method for each case
- Avoiding false confessions
- Ensuring defendant's statements will be admissible at trial

Bottom line: There is no one, right way to interrogate every suspect. If a person is trained in multiple methods, they have the ability to use the technique most appropriate for the type of case and individual they are interviewing. In addition, if one method is not working, the investigator has additional techniques to utilize.

Some of the topics covered in the seminar include:

Room Setting and Preparation

Legal Aspects

Interpretation of Verbal and **Physical Behavior**

Behavioral Interviews

Role Play

Limited Availability! Hurry, this seminar's enrollment is restricted

Wicklander-Zulawski

& Associates, Inc.

WZ is licensed by John E. Reid and Associates, Inc. (Reid), originator and developer of the Reid Method. WZ was licensed by Reid in 1984. Since that time, the extensive updates for this seminar, including the WZ Method of Non-Confrontational Interview & Interrogation, have been developed by WZ using the latest information from legal, psychological and interrogation research.

The WZ Non-Confrontational Method

Theme Development

Handling Explanatory Denials

Enticement Questions

The Reid Method*

Development of the Admission

Participate in this 3 day event for only \$425

5 or More Attendees Save 10%

Previous attendees of a John E. Reid & Associates Interviewing & Interrogation class save 40% (Additional information required to qualify for discount, call WZ for more details)

Discount Policy: Only one discount will apply to any individual or

Wicklander-Zulawski & Associates, Inc. • 4932 Main Street • Downers Grove, IL 60515 Phone: (800) 222-7789 • Fax: (630) 852-7081 • www.w-z.com

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